

FREDERICK MUTUAL AGENT GUIDE 2023

PROVIDING PEACE OF MIND SINCE 1843

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WHO WE ARE

For 180 years, Frederick Mutual has stood by its core principles to be an insurance company devoted to profitable growth, accountability, collaboration, professionalism, respect, and personalized service. These principles drive us to continue to provide competitive insurance coverage and innovative products through dedicated independent agents to business owners and homeowners in our states of operation.

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PRESIDENT'S LETTER

As Frederick Mutual Insurance Company (FMIC) celebrates 180 years in business, we continue to bring new, competitive, and innovative products and services to our agents and policyholders.

The following is a snapshot of the forthcoming details of our new and enhanced products and coverages included in the Agent Guide:

- Frederick Mutual Secure[®] Home in Maryland, North Carolina, Pennsylvania, and Virginia including the HO5
 offered in MD and PA and HE 7 offered in North Carolina.
- Updated Maryland Dwelling Property and brand new Pennsylvania Dwelling Property product
- A comprehensive Home Cyber Program, Service Line, Inland Flood, and Equipment Breakdown coverages
- PL Rating comparative rater
- Personal and Commercial Lines IVANS Download
- A suite of Secure BOP® Coverage Enhancements outlined on pages 27-29
- Electronic document delivery to agents and Policyholders
- Business Risk Protection (BRP) see page 31 for this exciting new offer
- Direct policy print and mail to policyholders; tracked through USPS
- ACH available for both commission checks and claim checks
- My.FrederickMutualInsurance.com our policyholder portal (see page 4 for more information)
- On Demand electronic delivery of commission statements available via the Agent Portal

Our mission remains: To provide peace of mind; whether restoring homes and businesses after a covered loss or protecting the earnings of our stakeholders. We achieve our mission through the partnership with our committed agency associates who share the vision of long-term sustainable growth. We are here to serve our agents and policyholders as the third oldest insurance company in Maryland. Click <u>https://www.frederickmutual.com/our-history</u> to enjoy a snapshot of our rich history in the Frederick community.

We hold true to the core principles of our founders to ensure sustainable, profitable growth; offer competitive products for our insureds; and provide excellent profit-sharing opportunities for our agents. These principles have enabled Frederick Mutual to embrace the many challenges that two centuries in business have brought our way – and to thrive. We look forward to profitably growing with your agency in 2023!

Emmanuel,

Nancy Newmister President & CEO Proverbs 27:17

BOARD OF DIRECTORS

- » Nancy Newmister
- » Earl M. Mackintosh, II
 - » Michelle Rogers
 - » Diana McManus
 - » Gregory Powell
 - » Cornelius R. Fay, III
 - » Kenneth Tuckey
 - » Bernard Gouin
- » Robert Whitlock, Jr.
 - » Tom Kleinhanzl
 - » Karen Furtado

EXECUTIVE TEAM



NANCY NEWMISTER President & ceo



PAUL STENBJORN VICE PRESIDENT & CHIEF INFORMATION OFFICER



JILL SHOWALTER VICE PRESIDENT & CHIEF UNDERWRITING OFFICER



SHARON PRICE VICE PRESIDENT OF UNDERWRITING



BOB PELLETIER VICE PRESIDENT & CHIEF CLAIMS OFFICER



ERICA WHITE ASSISTANT VICE PRESIDENT HUMAN RESOURCES & OPERATIONS DIRECTOR

SERVICE, CLAIMS & TECHNOLOGIES

SERVICE

Personal Lines Department: personallines@frederickmutual.com

Commercial Lines Department: <u>commlines@frederickmutual.com</u>

IT Assistance: <u>helpdesk@frederickmutual.com</u>

General information: info@frederickmutual.com

Dedicated Agent Support Center: (301) 304-1843 Press 1 - Commercial, 2 - Personal, 3 - Claims, 4 - Billing, 5 - Agency Portal Login & Licensing, 6 - Other

CLAIMS

Email: <u>claims@frederickmutual.com</u>

Dedicated Claim Support Center (301) 264-8900 Press 1 - New Claim Press 2 - Existing Claims

After Hours Claims Support Phone: 1(866) 212-5246 Online: <u>https://www.frederickmutual.com/claims</u>or at <u>my.FrederickMutualInsurance.com</u>

TECHNOLOGIES

- » <u>Https://frederick.britecore.com</u> This portal will link you to all that you need as a Frederick Mutual Agent quoting platform, document access, and agent communication. Additional information can also be found at our legacy portal <u>https://portal.frederickmutual.com</u> including the ability download commission statements, and securely provide EFT/ACH information
- » My.FrederickMutualInsurance.com: Policyholders will be able to manage policies, make online payments, file claims, contact agents, upload photos, and more
- » DOCUSIGN: Frederick Mutual has partnered with DocuSign which allows agents to request digital signatures and sign documents electronically. For details on DocuSign, please refer to the "Message to Agents" landing page in BriteCore
- » IVANS Download: Personal and Commercial Lines policy information available to download directly into your agency's management systems
- » PL Rating: Frederick Mutual has collaborated with PL Rating, a personal lines comparative rating company, to provide additional solutions and to improve user experience for our agents

PAYMENT PLANS PERSONAL LINES

| Payment Plan | Personal Lines Payment Plan Description | Eligible Lines of Coverage |
|-----------------|---|-------------------------------|
| Annual | 100% of annual premium due at policy inception | All |
| 2 Pay | 50% due at policy inception with the remaining 50% due in 6 months | All |
| 4 Pay | 25% due at policy inception with remaining 3 payments of 25% each due in 3 month intervals | All |
| Six Pay | 16 2/3% due at policy inception with remaining 5 payments of 16 2/3% due every other month | All |
| 12 Pay | 8.333% due monthly utilizing automated Recurring Payment billing. A valid email address is required for this payment option | All |

Personal Lines Minimum Premiums and Expense Constants

| State | Policy Type | Minimum Premium | Expense Constant |
|-------|-------------------|---|------------------|
| MD | HO 2 | \$300 | \$116 |
| MD | HO 3 and HO 5 | \$400 | \$154 |
| MD | HO 4 | \$100 | \$20 |
| MD | HO 6 | \$200 | \$51 |
| MD | DP 1, DP 2, DP 3 | \$250 | N/A |
| MD | Personal Umbrella | \$125 - \$285 depending on limit selected | N/A |
| NC | HO 2, HO 3, HO 6 | \$50 | N/A |
| PA | HO 2 | \$300 | \$188 |
| PA | HO 3 and HO 5 | \$400 | \$186 |
| PA | HO 4 | \$100 | \$27 |
| PA | HO 6 | \$200 | \$56 |
| PA | DP 2 and DP 3 | \$250 | N/A |
| PA | Personal Umbrella | \$125 - \$285 depending on limit selected | N/A |
| VA | HO 2 | \$300 | \$167 |
| VA | HO 3 | \$400 | \$232 |
| VA | HO 4 | \$100 | \$33 |
| VA | HO 6 | \$200 | \$75 |

An Example of How the Expense Constant Applies

An HO 3 policy in Maryland with an annual policy premium of \$1,315. The expense constant is \$154. To calculate the down payment:

»

For a 2 pay plan: \$1315.00 - \$154.00 to get \$1161.00 Take \$1161.00 x .50= \$580.50. Add the installment fee of \$5 = \$585.50. For the first installment add the fully earned premium back : \$585.50+\$154.00= \$734.50. The second installment will be \$585.50

»

For a 4 pay plan: \$1315- \$154.00 = \$1161.00. \$1161.00 x.25 = \$290.25. Add \$5.00 installment fee = \$295.25. The first installment will be \$295.25 + \$154.00 = \$444.25. The remaining three installments will each be \$295.25

»

For a Six pay plan: \$1315.00-\$154.00 = \$1161.00. \$1161.00 / 6= \$193.75. Add the \$5.00 fee= \$198.75. The first installment will be \$198.75 + \$154 = \$352.50, the remaining installments will each be \$198.75.

For a 12 pay plan: »

\$1315.00- \$154.00= \$1161.00. \$1161/12= \$96.75. Add the installment fee= \$101.75. The first installment will be \$154.00 + \$101.17= \$255.75. The remaining 11 installments will each be \$101.75

| Payment Plan | Commercial Lines Payment Plan Description | Eligible Lines of Coverage | Eligible Premium to Qualify - Commercial Lines Only |
|-----------------|---|-------------------------------|--|
| Annual | 100% of annual premium due at policy inception | All | All premiums are eligible. \$500 minimum premium policies are only eligible for the Annual payment plan |
| 2 Pay | 50% due at policy inception with the remaining 50% due in 6 months | All | Policies with premium of \$501 and greater are eligible |
| 4 Pay | 25% due at policy inception with remaining 3 payments of 25% each due in 3 month intervals | All | Policies with a premium of \$1,001 and greater are eligible |
| Six Pay | 16 2/3% due at policy inception with remaining 5 payments of 16 2/3% due every other month | All | Policies with a premium of \$2,500 and greater are eligible |
| 12 Pay | 8.333% due monthly utilizing Automated Recurring Payment billing. A valid email address is required for this payment option | All | Policies with a premium of \$2,500 and greater are eligible. Policy must be set up on Automated Recurring Payment billing to qualify |

Commercial Lines Minimum Premiums

| State | Policy Type | Minimum Premium | Expense Constant |
|-------------|---------------------|-----------------|------------------|
| All States* | BOP | \$500 | N/A |
| All States* | Commercial Umbrella | \$500 | N/A |
| MD & PA | Commercial Auto | \$500 | N/A |

* All States Include MD, DE, PA, NC, VA, D.C.

Additional Payment Plan Information for Personal and Commercial Lines

- » Payment options include: paper bills or Automatic Recurring Billing paid by EFT or credit card.
- » Policyholders also have the option to register for My.FrederickMutualInsurance.com to make online payments and earn a \$10 e-policy discount.
- » A \$5 installment fee applies to each installment including the first installment. The \$5 fee is applicable in all states except North Carolina where the fee is \$3. There is no installment fee if the selected payment plan is Annual.
- » A \$25 Non-sufficient Funds (NSF) fee is assessed for each check, electronic transaction or other remittance which is not honored upon first presentation. The \$25 NSF fee applies to each instance of a NSF check, electronic transaction or other remittance.
- » The following payment plan changes are effective 1/1/2023 for Personal Lines policies written in BriteCore and 3/1/2023 for Commercial Lines policies written in BriteCore:
 - The 3 pay plan option is being discontinued. Policies that are currently set up on a 3 pay plan option will move to a 4 pay plan option at renewal. A policyholder notice advising the same is included with the renewal policy. The 3 pay plan option will no longer be available for new business.
 - Policies that are currently set up on a 9 pay plan option will move to a 12 pay plan option at renewal. Policyholders will be required to sign up for Automated Recurring Billing or My.FrederickMutualInsurance.com to be eligible for the 12 pay plan. The 9 pay plan option will no longer be available for new business.

PRODUCT AVAILABILITY

| Product Offering | DE | MD | PA | VA | D.C. | NC |
|---|-----------------------|----|----|-----------------------|------|----------------|
| Frederick Mutual Secure BOP® | X | X | X | X | X | Х |
| Commercial Auto | X ¹ | X | X | X ¹ | | |
| Commercial Umbrella | X | X | X | X | X | X |
| Frederick Mutual Secure® Home (HO2, HO3, HO4, HO5, HO6) | X ¹ | X | Х | X ² | | X ² |
| Dwelling Fire | | X | Х | X ¹ | | |
| Personal Umbrella | X ¹ | X | X | X | | Х |
| Equipment Breakdown (Secure BOP®) | Х | X | Х | Х | X | Х |
| Contractors E&O (select SBOP Classes) | Х | Х | Х | Х | Х | Х |
| CyberSuite | X | Х | X | X | X | Х |
| Home Systems Protection (Secure [®] Home & Dwelling Fire) | X1 | X | Х | Х | | Х |
| Service Line (Secure® Home & DF) | X1 | Х | Х | Х | | Х |
| Inland Flood (Secure [®] Home) | X1 | X | Х | Х | | Х |
| Inland Flood (Secure BOP®) | X | X | Х | Х | Х | Х |
| | | | | | | |

Business Risk Protection (Secure BOP®)

TARGET MARKETS



We are excited to share our agent guide with you as a valuable reference for your agency. The new Frederick Mutual Secure BOP® product offers comprehensive coverage for over 345 classes of business. Below is a listing of our preferred target markets with the subsequent pages of our appetite being presented in alphabetical order. We value your feedback and appreciate the opportunity to grow profitably together. Happy selling!







3 OFFICE & OFFICE BUILDINGS







APARTMENTS & CONDOMINIUMS COVERAGE HIGHLIGHTS & APPETITE GUIDE

Protection for apartment and condominium buildings, business personal property, and associated liability exposures. Target Market: Apartment complexes and condominiums with valuation up to \$5,000,000 per building, 6 stories, \$15,000,000 Total Insured Value, and 15 locations per policy.

| Apartment Building: 4 families or fewer, with office occupancy – includes 3 or 4 family lessor's risk only and garden apartments | 65145 |
|---|-------|
| Apartme <mark>nt Building:</mark> 4 families or fewer, with no office occupancy – includes 3 or 4 famil <mark>y lessor's</mark> risk only | 65144 |
| Apartment Building: Over 4 families with no office occupancy | 65146 |
| Apartment Building: Over 4 families with office occupancy | 65147 |
| Dwellings – Three or Four Family (Lessor's Risk Only) - No Mercantile Occupancy | 65141 |
| Dwellings – Three or Four Family (Lessor's Risk Only) - With Mercantile Occupancy | 65142 |
| Dwellings – Three or Four Family (Lessor's Risk Only) - Residential Condominiums | 69145 |
| Townhouses or Similar Associations – 4 families or fewer, with mercantile or office occupancy - includes 3 or 4 family lessor's risk only & garden apartments | 65142 |
| Townhouses or Similar Associations – 4 families or fewer, with no mercantile or office occupancy - includes 3 or 4 family lessor's risk only | 65141 |
| Townhouses or Similar Associations – over 4 families with mercantile or office | 65133 |
| occupancy | |
| Townhouses or Similar Associations – over 4 families with no mercantile or office occupancy | 65132 |

Secure Advantage[®] Enhancement Endorsement Highlights

- Newly Acquired Buildings \$500,000
- » Tenant Move-Back Expenses \$25,000
 - Money Orders and Counterfeit Money \$10,000
 - Outdoor Property coverage for trees, shrubs, and plants \$15,000/\$2,500
 - BP 17 24 01 10 Condominiums, Co-Ops, Associations Directors & Officers Liability Endorsement Available with Limits up to \$100,000

| Accounting Service – except CPA's – Cond <mark>om</mark> inium – Office | 63621 |
|--|-------|
| Accounting Service – CPA's - Condominium - Office | 63641 |
| Bookkeeping Services – Condominium - Office | 63681 |
| Commercial Condominium (Association Risk Only) | 60989 |
| Credit Reporting Agencies – Condominium - Office | 63731 |
| Engineers or Architects – Consulting - Not engaged in actual construction - Condo - Office | 63791 |
| Health Maintenance Organizations – Condominium - Office | 63821 |
| Inspection & Appraisal Companies – Inspec <mark>tions</mark> for insurance or valuation purposes - Condominium - Office | 63841 |
| Insurance Agents – Condominium - Office | 63861 |
| Interior Decorators – Condominium - Office | 63881 |
| Lawyers – Condominium - Office | 63931 |
| Manufacturers' Representatives – Condominium - Office | 63951 |
| Marine Appraisers or Surveyors – Condominium - Office | 63971 |
| Medical Offices – Condominium – Office | 63991 |
| Not Otherwise Classified – Condominium - Office | 65231 |
| Office Condominium (Association Risk Only) | 60999 |
| Payroll Accounting Services – Condominium - Office | 64021 |
| Real Estate Agents – Condominium - Office | 64071 |
| Residential Condominium (Association Risk <mark>Onl</mark> y) | 69145 |
| Ticket Agencies – Theatrical - Condominium - Office | 64131 |
| Ticket Agen <mark>cies – Other than Theatrical - Cond</mark> ominium - Office | 64151 |
| Title Agents – Condominium - Office | 64171 |
| Veterinarians Office – Condominium - Office | 64191 |
| Water Companies – Condominium - Office | 65161 |
| | |

ARTISAN CONTRACTORS COVERAGE HIGHLIGHTS & OFFICER PAYROLL

Liability and property protection for the small and mid-size, commercial and residential contractor. Target Market: Contractors with up to \$1,000,000 in payroll, 3 years in business (or related field), and up to 25% of annual receipts arising from subcontracted work.

Per Owner/Officer Payroll by State

| Description | Pennsylvania | Maryland, Delaware, North Carolina, & D.C | Virginia |
|-------------------------------|---------------------|---|---------------------|
| Individual | \$5,200 | \$19,700 | \$18,400 |
| Joint Venture | \$10,400 | \$19,700 | \$18,400 |
| Partnership | \$5,200 | \$19,700 | \$18,400 |
| Corporation | \$10,400 | \$19,700 | \$18,400 |
| General Partnership | \$5,200 | \$19,700 | \$18,400 |
| Limited Corporation | \$10,400 | \$19,700 | \$18,400 |
| Limited Liability Corporation | \$10,400 | \$19,700 | \$18,400 |
| Limited Liability Partnership | \$5,200 | \$19,700 | \$18,400 |
| Limited Partnership | \$5,200 | \$19,700 | \$18,400 |
| Nonprofit Corporation | N/A for contractors | N/A for contractors | N/A for contractors |
| Sole Proprietor | \$5,200 | \$19,700 | \$18,400 |

CONTRACTORS' ENHANCEMENT ENDORSEMENT HIGHLIGHTS

- Blanket Additional Insured for ongoing operations included when required by contract
- Contractor's Installation and Tools & Equipment included
- » Voluntary Property Damage
- » Primary and Non-Contributory included
- » Per location and per project aggregate included

ARTISAN CONTRACTORS COVERAGE PACKAGES & APPETITE GUIDE

| Contractors Coverage | Base Form | Secure® Contractors Plus Flat charge \$200 | Secure® Contractors Advantage Flat charge \$300 | | |
|---|-----------|--|--|--|--|
| Blanket Additional Insured- Lessor of Leased Equipment (when written contract in place) | N/A | Included | Included | | |
| Blanket Additional Insured- Owners, lessees or contractors- with additional insured requirement in construction contract (ongoing operations) | N/A | Included | Included | | |
| Blanket waiver of transfer or Rights of Recovery Against Others to us (when required by contract) | N/A | Included | Included | | |
| Contractor's Installation (property at each covered job site/ all covered job sites combined) | N/A | \$3,000/\$9,000 | \$5,000/\$15,000 | | |
| Contractor's Tools and Equipment Coverage (Blanket/coverage limit for any one item) | N/A | \$10,000/\$500 | \$20,000/\$2,000 | | |
| Employee's Tools (Blanket/not in excess of for any one item/Total for any one employee) | N/A | \$3,000/\$250/ \$500 | \$5,000/\$250/ \$500 | | |
| Non-owned tools and equipment coverage (leased and rented) | N/A | \$25,000 | \$50,000 | | |
| Property at a temporary storage location | N/A | \$5,000 | \$10,000 | | |
| Property in transit | N/A | \$5,000 | \$10,000 | | |
| Voluntary property damage (Per occurrence/annual aggregate) | N/A | \$5,000/\$10,000 | \$10,000/ \$20,000 | | |
| Primary and non contributory | N/A | Included | Included | | |
| Per Location Aggregate | N/A | Included | Included | | |
| Per Project Aggregate | N/A | Included | Included | | |

| Air Conditioning Systems or Equipment – Dealer or Distributors and Installation, Servicing or Repair (Includes sales and installation of ducts and piping, also includes display rooms and shops) - Office | 74011 | |
|---|-------|----|
| Air Conditioning Systems or Equipment – Dealer or Distributors and Installation, Servicing or Repair (Includes sales and installation of ducts and piping, also includes display rooms and shops) - Shop | 74021 | |
| Appliances & Accessories – Installation, Service or Repair - Commercial (No TV or Radio) - Office *Underwriter Referral Required | 74071 | |
| Appliances & Accessories – Installation, Service or Repair - Commercial (No TV or Radio) - Shop *Underwriter Referral Required | 74081 | |
| Appliances & Accessories – Installation, Service or Repair- Household (No TV or Radio) - Office | 74101 | -ì |
| Appliances & Accessories – Installation, Service or Repair- Household (No TV or Radio) - Shop | 74111 | |
| Carpentry – Construction of Residential Property - Not exceeding 3 stories in height - Office. This classification includes construction of private garages in connection with such residential property. This classification also includes incidental shop work. | 74161 | |
| Carpentry – Construction of Residential Property - Not exceeding 3 stories in height - Shop. This classification includes construction of private garages in connection with such residential property. This classification also includes incidental shop work. | 74171 | |
| Carpentry – Interior - Office. This classification includes the installation of doors, floors, windows, cabinets and hardwood or parquet flooring. This classification is not applicable to contractors who engage in any other carpentry operations at the same job or location. This classification also includes incidental shop work. | 74221 | |
| Carpentry – Interior - Shop. This classification includes the installation of doors, floors, windows, cabinets and hardwood or parquet flooring. This classification is not applicable to contractors who engage in any other carpentry operations at the same job or location. This classification also includes incidental shop work. | 74231 | |
| Carpet, Rug, Furniture or Upholstery Cleaning – on customer's premises - Office | 74251 | - |
| Carpet, Rug, Furniture or Upholstery Cleaning – on customer's premises - Shop | 74261 | |
| Ceiling or Wall Installation – Metal only (other than Metal should be classified as Dry Wall or Wallboard Installation or Carpentry) - Office | 74281 | |
| Ceiling or Wall Installation – Metal only (other than Metal should be classified as Dry Wall or Wallboard Installation or Carpentry) - Shop | 74291 | |
| Cleaning Service Residential – Office | 76221 | |
| Cleaning Service Residential – Shop | 76231 | |
| Concrete Construction – Office | 74341 | |
| Concrete Construction – Shop | 74351 | |
| Door, Window or Assembled Millwork – Installation - Metal only (other than metal should be classified as carpentry) - Office | 74411 | - |
| Door, Window or Assembled Millwork - Installation - Metal only (other than metal should be classified as carpentry) - Shop | 74421 | |

ARTISAN CONTRACTORS APPETITE GUIDE CONT'D

| Driveway, Parking Area or Sidewalk Repair – Paving or Re-paving (not including clearing or right-of- vay, earth or rock excavation and filling or grading of land) - Office | 74471 | m |
|--|----------------|--|
| Driveway, Parking Area or Sidewalk Repair – Paving or Re-paving (not including clearing or right-of- vay, earth or rock excavation and filling or grading of land) - Shop | 74481 | |
| Dry Wall or Wallboard Installation – Office | 74501 | |
| Dry Wall or Wallboard Installation – Shop | 74511 | |
| Electrical Work - Within Buildings – Office | 74561 | - |
| Electrical Work - Within Buildings – Shop | 74541 | |
| Fence Erection – Office | 74591 | |
| Fence Erection – Shop | 74601 | |
| Floor Covering – Installation - Not Ceramic Tile or Stone - Office | 74651 | - 11 1 |
| Floor Covering – Installation - Not Ceramic Tile or Stone - Shop | 74661 | |
| Furniture or Fixtures – Installation in Offices or Stores - Portable - Metal or Wood- Office | 74681 | and the second s |
| Furniture or Fixtures – Installation in Offices or Stores - Portable - Metal or Wood - Shop | 74691 | |
| Glass Dealers and Glaziers – Sales and Installation (includes bending, grinding, beveling or silvering of plate glass) - Office | 74741 | |
| Glass Dealers and Glaziers – Sales and Installation (includes bending, grinding, beveling or silvering of plate glass) - Shop | 74751 | |
| Heating or Combined Heating and Air Conditioning Systems or Equipment - Dealers or Distributors and Installation, Servicing or Repair - No Liquefied Petroleum Gas (LPG) Equipment Gales or Work (includes sales and installation of ducts and piping and also includes display rooms and shops) - Office | 74771 | |
| Heating or Combined Heating and Air Conditioning Systems or Equipment – Dealers or Distributors and Installation, Servicing or Repair - No Liquefied Petroleum Gas (LPG) Equipment Gales or Work (includes sales and installation of ducts and piping and also includes display rooms and shops) - Shop | 74781 | |
| House Furnishings Installation – NOC (includes incidental upholstering and floor covering nstallation) - Office | 74831 | - |
| House Furnishings Installation – NOC (includes incidental upholstering and floor covering nstallation) - Shop | 74841 | |
| nterior Decorators – Office | 74861 | |
| nterior Decorators – Shop | 74871 | |
| andscape Gardening – No Tree Removal or Excavation - Office | 74891 | |
| | 74901 | |
| andscape Gardening – No Tree Removal or Excavation - Shop | 74054 | 1 |
| andscape Gardening – No Tree Removal or Excavation - Shop awn Sprinkler Installation – Office | 74951 | the second s |
| | 74951 74961 | |
| awn Sprinkler Installation – Office | | |

| Metal Erection – Decorative or Artistic - Shop 75551 Painting – Exterior - Buildings or Structures - 3 stories or less in height (NOC) - Office 75601 Painting – Interior Buildings or Structures - Office 75631 Painting – Interior Buildings or Structures - Shop 75641 Paper Hanging – Office 75691 Paper Hanging – Office 75691 Paper Hanging – Shop 75701 Parmanent Yards – Maintenance or Storage 74361 Plastering or Stucco Work – Office 75761 Plumbing – Commercial (Not Industrial) - Office *Underwriter Referral Required 75781 Plumbing – Commercial Not Industrial) - Shop *Underwriter Referral Required 75821 Refrigeration Systems or Equipment – Dealers and Distributors and Installation, Servicing or Repair - Commercial - Office *Underwriter Referral Required 75821 Refrigeration Systems or Equipment – Dealers and Distributors and Installation, Servicing or Repair - Commercial - Shop *Underwriter Referral Required 75821 Residential Cleaning Service – Office 76221 Residential - Office *Underwriter | | |
|---|--|-------|
| Painting – Exterior - Buildings or Structures - 3 stories or less in height (NOC) - Shop 75611 Painting – Interior Buildings or Structures - Office 75631 Painting – Interior Buildings or Structures - Shop 75641 Paper Hanging – Office 75501 Paper Hanging – Shop 74361 Plastering or Stucco Work – Office 75751 Plastering or Stucco Work – Office 75751 Plastering or Stucco Work – Shop 75761 Plumbing – Commercial (Not Industrial) - Office *Underwriter Referral Required 75771 Plumbing – Commercial (Not Industrial) - Shop *Underwriter Referral Required 75781 Plumbing – Residential or Domestic - Office 75821 Refrigeration Systems or Equipment – Dealers and Distributors and Installation, Servicing or 75881 Refrigeration Systems or Equipment – Dealers and Distributors and Installation, Servicing or 75821 Residential Cleaning Service – Office 76221 Residential Cleaning Service – Office 76231 Roofing – Residential - Office *Underwriter Referral Required 75931 Roofing – Residential - Office *Underwriter Referral Required 75941 Septic Tank Systems – Cleaning - Shop 75941 < | Metal Erection – Decorativ <mark>e or Artistic</mark> - Shop | 75551 |
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| work) ShopWindow Cleaning – 3 stories or less in height - Office76171 | | 76111 |
| | | 76121 |
| Window Cleaning 2 staries at less in height. Shan | Window Cleaning – 3 stories or less in height - Office | 76171 |
| Vindow Cleaning – 3 stories of less in height - Shop | Window Cleaning – 3 stories or less in height - Shop | 76181 |

OFFICE + OFFICE BUILDINGS COVERAGE HIGHLIGHTS & APPETITE GUIDE

Property and liability coverage for office buildings with tenants ranging from medical practices to accountants, veterinary hospitals, and many more.

Target Market: Office buildings up to 100,000 square feet and 6 stories, and building owners that updated major systems within the last 25 years.

| Accounting Service – CPA's - Lessor's Risk Only | 63631 |
|---|-------|
| Accounting Service – CPA's - Office | 63631 |
| Accounting Service – except CPA's - Lessor's Risk Only | 63611 |
| Accounting Service – except CPA's - Office | 63611 |
| Advertising & Related Services – Lessor's Risk Only | 63651 |
| Advertising & Related Services – Office | 63651 |
| Bookkeeping Services – Lessor's Risk Only | 63671 |
| Bookkeeping Services – Office | 63671 |
| Credit Reporting Agencies – Lessor's Risk Only | 63721 |
| Credit Reporting Agencies – Office | 63721 |
| Engineers or Architects - Consulting - Not engaged in actual construction - Lessor's Risk Only | 63781 |
| Engineers or Architects – Consulting - Not engaged in actual construction - Office | 63781 |
| Health Maintenance Organization – Lessor's Risk Only | 63811 |
| Health Maintenance Organization – Office | 63811 |
| Inspection & Appraisal Companies – Inspection for insurance or valuation purposes. Lessor's Risk Only | 63831 |
| Inspection & Appraisal Companies – Inspection for insurance or valuation purposes - Office | 63831 |
| Insurance Agents – Lessor's Risk Only | 63851 |
| Insurance Agents – Office | 63851 |
| Interior Decorators – Lessor's Risk Only | 63871 |
| Interior Decorators – Office | 63871 |
| Lawyers (Personal Injury & Advertising Inj <mark>ury Endorse</mark> ment BP0437 OR Exclusion – Personal Injury & Advertising Injury - Lawyers Endorsement BP14 15 must be attached) Lessor's Risk Only | 63921 |
| Lawyers (Personal Injury & Advertising Injury Endorsement BP0437 OR Exclusion – Personal Injury & Advertising Injury - Lawyers Endorsement BP14 15 must be attached) Office | 63921 |
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Secure Advantage[®] Enhancement Endorsement Highlights

- » Interruption of Computer Operations \$50,000
- » Accounts Receivable \$100,000
- » Valuable Papers & Records \$50,000
- » Employee Dishonesty \$20,000
- » Business Income Ordinary Payroll
 180 days

| Manufacturers' Representatives – Lessor's Risk Only | 63941 |
|--|-------|
| Manufacturers' Representatives – Office | 63941 |
| Marine Appraisers or Surveyors – Lessor's Risk Only | 63961 |
| Marine Appraisers or Surveyors – Office | 63961 |
| Medical Offices – Lessor's Risk Only | 63981 |
| Medical Offices – Office | 63981 |
| Not Otherwise Classified – Lessor's Risk Only | 65171 |
| Not Otherwise Classified – Office | 65171 |
| Payroll Accounting Services – Lessor's Risk Only | 64011 |
| Payroll Accounting Services – Office | 64011 |
| Real Estate Agents – Lessor's Risk Only | 64061 |
| Real Estate Agents – Office | 64061 |
| Ticket Agencies – Other Than Theatrical - Lessor's Risk Only | 64141 |
| Ticket Agencies – Other Than Theatrical - Office | 64141 |
| Ticket Agencies – Theatrical - Lessor's Risk Only | 64121 |
| Ticket Agencies – Theatrical - Office | 64121 |
| Title Agents – Lessor's Risk Only | 64161 |
| Title Agents – Office | 64161 |
| Veterinarians Office – Lessor's Risk Only | 64181 |
| Veterinarians Office – Office | 64181 |
| Water Companies – Lessor's Risk Only | 65111 |
| Water Companies – Office | 65111 |
| | |

PROCESSING & SERVICE COVERAGE HIGHLIGHTS & APPETITE GUIDE

Offering liability and business personal property coverage for a wide variety of service oriented businesses. Target Market: Processing and Service businesses up to 35,000 square feet, \$10,000,000 annual sales per location, and 25% annual gross sales from off-premise operations. Bailee's coverage now available for Dry Cleaning risks.

Secure Advantage[®] Enhancement Endorsement Highlights

- » Personal Effects \$15,000
- » Expediting Expenses \$10,000
- » Personal Property Off Premises \$50,000
- » Jewelry (Theft) \$5,000
- Money & Securities \$20,000 (Additional limit)

| Appliances & Accessories – installation, servicing or repair - Commercial or Household | 71212 |
|---|-------|
| Barber Shops | 71332 |
| Beauty Parlors and Hair Styling Salons | 71952 |
| Catalog or Premium Coupon Redemption Stores | 73905 |
| Copying & Duplicating Stores | 71877 |
| Dental Laboratories | 71444 |
| Engraving | 71842 |
| Funeral Homes or Chapels | 71865 |
| Jewelry Repair | 71941 |
| Laundromat (Self-service) Non-supervised | 09541 |
| Laundromat (Self-service) Supervised | 09531 |
| Laundry & Dry Cleaning or Dyeing Receiving Stations | 71811 |
| Laundry & Dry Cleaning Stores – Using petroleum solvents (including Stoddard type solvents and having other combustible hydrocarbon solvents) and having less than 3 pick-up stations | 09501 |
| Laundry & Dry Cleaning Stores – Using synthetic solvents (including perchloroethylene or other synthetic solvents) and having less than 3 pick-up stations | 09521 |
| Lithographing | 71855 |
| Mailbox or Packaging Stores – Packaging Services (except packing & crating for transportation) | 71837 |
| Mailbox or Packaging Stores – Packing & Preparing Goods for Shipping | 71837 |
| Mailing or Addressing Companies – Direct Mailing Companies | 71837 |
| Mailing or Addressing Companies – Mailing List Compiling Services/Mailing List Publishers | 71837 |
| Nail Salons | 71952 |
| Photoengraving | 71888 |
| Photographers | 71899 |
| Printing | 71912 |
| Shoe Stores – Repair | 71926 |
| Tailoring or Dressmaking Establishments – Custom | 71961 |
| Taxidermists | 71976 |
| Television or Radio Receiving Set Installation or Repair | 71921 |

RETAIL INDUSTRIES COVERAGE HIGHLIGHTS & APPETITE GUIDE

Building and/or business personal property coverage for main street retail establishments. Target Market: Retail businesses up to 35,000 square feet, \$10,000,000 in annual sales per location, and 25% annual gross sales from off-premises operations.



| | Air Conditioning Equipment – Retail Only | 59999 | |
|---|--|-------|----|
| | Antique Stores | 59235 | |
| | Appliance Stores – Household Appliances & Home Furnishings | 57224 | |
| | Appliance Stores – Radio, Television & Phonographic Stores (including parts & supplies) | 57326 | |
| | Army and Navy Stores | 53983 | |
| | Art Galleries | 84112 | |
| | Auctioneers - Sales conducted away from the insured's premises | 59999 | |
| | Auctions - On premises owned or rented by the insured | 59999 | |
| | Automobile Parts & Supplies - Retail Stores (Including Tires) | 55313 | Ľ. |
| | Bakeries – Retail (no baking on premises) | 54606 | 6 |
| | Bakeries – Retail (with baking on premises) | 71311 | 2 |
| | Bicycle Shops – Repair and Maintenance Shops without Retail | 59505 | |
| | Bicycle Shops – Retail | 59505 | |
| | Bone, Horn and Ivory Products – Retail | 59999 | |
| | Bookbinding & Printing Supplies – Retail | 50812 | |
| 1 | Books & Magazine Stores – New | 59425 | P |
| 4 | Books & Magazine Stores – Used | 59425 | |
| | Building Materials - Contractors Equipment Dealers - Other than Secondhand Material | 52114 | |
| | Building Materials – Contractors Equipment Dealers – Secondhand Material | 52114 | |
| | Camera & Photographic Equipment – Retail Only | 59955 | |
| | Candy or Confectionery Stores - Manufacturing from Purchased Chocolate on Premises | 54467 | |
| | Candy or Confectionery Stores – No Manufacturing | 54457 | |
| | Candy or Confectionery Stores – Non-chocolate Confectionery Manufacturing on Premises | 54477 | |
| - | | F0000 | |

Ceramics - Retail Only

59999

Secure Advantage[®] Enhancement Endorsement Highlights

- » Personal Effects \$15,000
- » Expediting Expenses \$10,000
- » Personal Property Off Premises \$50,000
- » Jewelry (Theft) \$5,000
- » Money & Securities \$20,000 (Additional Limit)

| Clothing or Wearing Apparel – Retail: Children's and Infants' Wear | 56413 |
|--|-------|
| Clothing or Wearing Apparel – Retail: Clothing - Ladies' and Girls'(Coats, Suits and Dresses) | 56214 |
| Clothing or Wearing Apparel - Retail: Clothing - Men's and Boys' (Coats and Suits) | 56114 |
| Clothing or Wearing Apparel – Retail: Fabric Stores (Including Millinery & Trimmings) | 56311 |
| Clothing or Wearing Apparel – Retail: Family Clothing Stores | 56325 |
| Clothing or Wearing Apparel – Retail: Furs (Including Pelts) | 56814 |
| Clothing or Wearing Apparel – Retail: Haberdashy and Men's Furnishings | 56113 |
| Clothing or Wearing Apparel – Retail: Hosiery | 56313 |
| Clothing or Wearing Apparel – Retail: Ladies' Specialty Stores | 56319 |
| Clothing or Wearing Apparel – Retail: Ladies' Specialty Stores | 56312 |
| Clothing or Wearing Apparel – Retail: Leather Products or Hide Stores | 56992 |
| Clothing or Wearing Apparel – Retail: Men's and Boys' Hats & Caps | 50333 |
| Clothing or Wearing Apparel - Retail: Shoe Stores - Children's, Ladies & Men's | 56613 |
| Clothing or Wearing Apparel - Retail: Sporting Goods & Athletic Apparel | 59526 |
| Clothing or Wearing Apparel – Retail: Wigs | 59993 |
| Collectibles & Memorabilia – Retail | 59992 |
| Computer Stores | 57326 |
| Dairy Products or Butter and Egg Stores (including ice cream) | 54516 |
| Delicatessens – Delicatessens - Primarily retailing a range of grocery items and meats with no cooking | 54116 |
| Department Stores | 53127 |
| Dry Goods Dealers – Retail - including Fabrics, Yarn and Piece Goods (New Goods Only) | 53985 |
| Electrical Lighting Stores | 59999 |
| Electronics Stores | 57326 |
| Fabric – Stores | 56311 |

RETAIL INDUSTRIES APPETITE GUIDE CONT'D

| Fence Dealers | 59999 |
|---|--------|
| Floor Covering – Stores - Except Wood or Ceramic Tile Only | 57134 |
| Floor Covering – Stores - Wood or Cer <mark>amic Tile Only</mark> | /57134 |
| Florists – Retail | 59685 |
| Fruit or Vegetable – Dealers | 54315 |
| Fur – Garments and Pelts - Retail Onl <mark>y</mark> | 56814 |
| Furniture – Upholstered - Retail Only | 57121 |
| Furniture – Wood or Metal - Retail O <mark>nly</mark> | 57128 |
| Gardening & Light Farming Supply - Retail | 59698 |
| Gift Shops | 59994 |
| Glass Dealers & Glaziers – Retail Only | 57155 |
| Hardware & Tools – Retail | 52512 |
| Health or Natural Food Stores – with an area at least 4,000 square feet | 54127 |
| Health or Natural Food Stores – wit <mark>h a</mark> n area less than 4,000 square feet | 54136 |
| Hearing Aid – Retail | 59974 |
| Hobby, Craft or Artists' Supply – Retail | 59995 |
| Home Furnishing Stores | 57224 |
| Home Improvement Stores | 53989 |
| Janitorial Supplies – Retail | 59999 |
| Jewelry – Retail - Costume | 59715 |
| Jewelry – Retail - Precious | 59715 |
| Junk Dealers | 59981 |
| Leather Products or Hide Stores – Retail Only | 56992 |
| Locksmiths | 52512 |
| Luggage Goods – Retail Only | 59999 |

| 1 | Mail Order Houses – Retail Only | 59999 | |
|---|--|-------|---------|
| 1 | Marble Products – Retail Only | 59999 | |
| 1 | Metal Dealers | 59999 | 1 |
| 2 | Music Stores – Pre-recorded | 57338 | |
| | Musical Instrument Stores | 57334 | |
| | Newsstands | 59935 | |
| ì | Office Machines or Appliances – Distributors - No Repair | 50691 | |
| 1 | Office Machines or Appliances – Retail - No Repair | 50925 | S |
| 2 | Optical Goods – Retail | 59954 | 1 |
| 1 | Paint, Wallpaper or Wall covering Stores | 52322 | 2 |
| | Painting, Picture or Frame Stores | 59999 | 1 |
| | Paper & Paper Products, Rag or Rubber Stock Dealers – Secondhand | 50928 | |
| | Pet Stores | 59997 | |
| | Photographic Equipment – Retail Only | 59955 | |
| | Plumbing Supplies & Fixtures – Retail | 59999 | ALC: NO |
| | Powered Equipment Dealers | 50819 | |
| Ó | Precision & Scientific Tools & Instruments – Retail | 50811 | 1 |
| - | Refrigeration Equipment – Commercial - Retail | 59983 | |
| | Retail Stores – (Not Otherwise Classified) | 59999 | |
| | Sewing Machine Stores | 57223 | |
| | Ship Chandler Stores | 59999 | |
| | Shoe Stores – Retail | 56613 | - |
| | Sporting Goods or Athletic Equipment Stores (Including Apparel) | 59526 | - |
| | Stationery or Paper Products – Retail | 59435 | |
| - | Straw & Straw Products – Retail Only | 59999 | |
| | | | |

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WHOLESALE & DISTRIBUTORS COVERAGE HIGHLIGHTS & APPETITE GUIDE

Liability coverage designed for the Wholesale/Distributor, as well as, building and business personal property coverage for inventory and equipment. Target Market: Wholesale/Distributors with buildings up to 35,000 square feet, \$10,000,000 annual sales per location, and system updates in the last 25 years.

Secure Advantage[®] Enhancement Endorsement Highlights

- » Electronic Data \$50,000
- » Selling Price Valuation \$50,000
- » Newly Acquired BPP \$300,000
- » Pollutant Clean-up & Removal \$25,000
- » BPP Premises Boundary up to 1,000 feet

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| | | | | | | | 11 |
| Air Conditioning and | Combined A | ir Conditioning | r and Heatin | a Equipment - Distr | ibutors Only | 56325 | |

| Air Conditioning and Combined Air Conditioning and Heating Equipment – Distributors Only | 56325 |
|--|-------|
| Appliance Distributors – Household & Home Furnishings | 56814 |
| Appliance Distributors – Household Types - Radio, Television or Compact Disc Players | 56113 |
| Automobile Parts & Supplies – Distributors | 56313 |
| Bakeries – Distributors | 56319 |
| Barber or Beauty Shop Supplies Distributors (no repackaging or re-labeling) | 56312 |
| Bookbinding & Printing Supplies – Dis <mark>tributor</mark> | 56992 |
| Clothing or Wearing Apparel – Distributors: Men's and Boy's Clothing and Furnishings | 50333 |
| Clothing or Wearing Apparel – Distributors: Women's, Children's, Infants', Clothing, Accessories | 56613 |
| Collectibles & Memorabilia – Distributors | 59526 |
| Equipment, Fixtures or Supplies Distributors – Office and Store Equipment | 59993 |
| Equipment, Fixtures or Supplies Distributors – Restaurant, Bars and Hotel Equipment | 59992 |
| Fabric – Distributors | 57326 |
| Floor Covering – Distributors | 54516 |
| Florists – Distributors | 54116 |
| Fruit or Vegetable – Distri <mark>but</mark> ors | 53127 |
| Gardening & Light Farmin <mark>g S</mark> upply – Distributors | 53985 |
| Hardware & Tools – Distributors | 59999 |
| Hearing Aid – Distributors | 57326 |
| Heating or Combined Heating & Air Conditioning Equipment – Distributors Only | 56311 |
| Hobby, Craft or Artists' Supply – Distributors | 59625 |
| Janitorial Supplies – Distributors | 59999 |
| Jewelry – Distributors | 57134 |
| Optical Goods – Distributors | 57134 |
| Plumbing Supplies & Fixtures – Distributors | 59685 |
| Refrigeration Equipment – Commercial - Distributors | 54315 |
| Stationery or Paper Products - Paper (e.g., fine, printing, writing), bulk, wholesaling | 56814 |
| Stationery or Paper Products – Paper (except office supplies, printing paper, stationery, writing paper) wholesaling | 57121 |

CYBERSUITE COVERAGE

- » Data Compromise, Response Expenses Coverage
- Computer Attack Coverage including Loss of Business and Public Relations
- » Cyber Extortion
- » Extended Income Recovery
- » Electronic Media Liability \$50,000 \$1,000,000
- » Reputational Harm
- » Reward Payments
- » Future Loss Avoidance
- » Misdirected Payment Fraud
- » Computer Fraud
- » Telecommunications Fraud
- » Identity Recovery Coverage

TECH ADVANTAGE COVERAGE (Equpiment Breakdown)

- » Electronic Circuitry Impairment Coverage
- » Cloud Computing Service Coverage
- » Data Restoration Coverage
- » Future Loss Avoidance
- » Mobile Robots
- » Public Relations Coverage
- » Off-Premises Coverage
- » Resultant Loss from Cyber Event
- » Resultant Damage to Animals
- » Service Interruption

EMPLOYMENT PRACTICES LIABILITY Insurance for Small Business Employment Claims

- Claims-made basis; defense costs within limits
- Liability and defense costs from alleged wrongful employment practices brought by employees, leased employees, volunteers, independent contractors and applicants for employment Prior acts
- Punitive damages where insurable under state law
- Third party for harassment and discrimination claims brought by business customers or vendors
- Optional Aggregate Limits of Liability ranging from: \$25,000 to \$250,000 including defense costs. Per claim deductible options are available from \$2,500 to \$25,000

MISCELLANEOUS PROFESSIONAL LIABILITY

Insurance for eligible professional service provider generating up to \$1,000,000 in revenue

- Claims-made basis; defense costs within limits
- Liability and defense costs from claims that allege errors or omissions in the rendering of professional services
- Access to specialty law firms and experienced claim specialists
- Optional Aggregate Limits of Liability range from \$10,000 to \$100,000 including defense costs
- A list of eligible classes on page 34

CONTRACTORS E&O COVERAGE Insurance for small business "artisan-type" contractors

Over 40 eligible classes such as appliance installers, carpet installers, electricians, heating & air conditioning professionals, fence erection contractors; finish carpentry contractors, painters, select specialty trade contractors, plumbers and more

LANCE AND AND

- Claims-made basis; defense costs within limits
- Responds to third-party customer demand resulting from "property damage" to "your work", "your product", and"impaired property" caused by a contractor's "Wrongful Act" in rendering (or failing to render) "Contractor Services"
 - A list of eligible classes on page 33

COMMERCIAL FLOOD Protect your business and manage flood risks

- » This Endorsement Insures:
 - Commercial buildings Business income
 - Debris removal
 - Business personal property
 - Extra expenses
 - Sewer overflow
- » Maximum Flood Limit of \$1M per occurrence/aggregate with 1% deductible
- » 20% Insurance To Value required
- » Flood Limit allocated based upon each location's Total Insurable Value
- » Locations in all FEMA Flood Zones except those beginning with prefix A or V, or within a 25-meter buffer of those zones

COMMERCIAL UMBRELLA

Complement your Frederick Mutual Secure BOP® Policy with a Commercial Umbrella. Added security and liability protection for your business!

- » Available limits of \$1,000,000 to \$5,000,000
- Must write underlying BOP
- Extends over B⁺⁺ rated Workers Compensation Carriers
- » Commercial Umbrella is available in all states of operation

COMMERCIAL AUTO

Complement your Frederick Mutual Secure BOP® Policy with a Commercial Auto Policy. Protect your business' fleet with our competitive coverage!

- Target market is non-fleet, less than 5 power units (not including trailers)
- » Vehicles with a gross vehicle weight under 45,000 pounds
- Local or Intermediate driving radius (less than 200 miles)
- » All vehicles must be owned or leased by the named insured
- MVR's pulled for all drivers annually

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Must be accompanied by Frederick Mutual Secure BOP[®]

BUSINESS RISK PROTECTION

Business Risk Protection (BRP) helps your small business clients get the contracts they need to become compliant and reduce risk. Frederick Mutual policies now include BRP, a service that helps businesses get key contracts in place including construction agreements, job proposals, and subcontractor agreements

Industry Specific Services

Contractor / Artisans BRP provides contractors with construction contracts, subcontractor agreements, job proposals and invoices

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Doing Business BRP includes documents to hire staff and consultants, protect intellectual property, trade online and recover data

Hospitality BRP includes a set of agreements for holding events such as venue rental, catering and performance contracts Landlord BRP's lease agreements and deposit notices help business owners rent out and maintain their commercial and residential properties

BRP Benefits for Your Clients

Ease of use - Policyholders go to the policyholder website www.policyholder.frederickmutualinsurance.com, enter the email address to create an account, and complete a simple series of questions to customize a document.

Convenience - Policyholders can prepare documents quickly and instantly on any device

High quality - BRP uses the same technology trusted by professional advisors around the world

Cost saving - Policyholders can save hundreds of dollars by using one single document

CONTRACTORS E&O ELIGIBLE CLASSES

Air Conditioning Systems or Equipment – Office - 74011 / Shop - 74021 Appliances and Accessories – Household – Office - 74101 / Shop - 74111 Carpet, Rug, Furniture, Upholstery Cleaning – Office - 74251 / Shop - 74261 Carpentry – Interior (2) – Office - 74221 / Shop - 74231 Driveway, Parking Area – Office - 74471 / Shop - 74481 Electrical Work - Office - 74561 / Shop - 74541 Fence Erection Contractors - Office - 74591 / Shop - 74601 Floor Covering Installation - Office - 74651 / Shop - 74661 Glass Dealers & Glaziers – Office - 74741 / Shop - 74751 Heating or Combined Heating and Air Conditioning Systems -Office - 74771 / Shop - 74781 House Furnishing Installation (NOC) - Office - 74831 / Shop - 74841 Landscape Gardening - Office - 74891 / Shop - 74901 Locksmiths - 52512 Masonry - Office - 75511 / Shop - 75521 Painting – Exterior – Office - 75601 / Shop - 75611 Painting - Interior - Office - 75631 / Shop - 75641 Paperhanging – Office - 75691 / Shop - 75701 Plumbing - Commercial - Office - 75781 / Shop - 75791 Plumbing - Residential - Office - 75811 / Shop - 75821 Refrigeration Systems - Office - 75871 / Shop - 75881 Residential Cleaning Service - Office - 76221 / Shop - 76231 Septic Tank Cleaning – Office - 75961 / Shop - 75971 Television or Radio Repair – 71921 Tile, Stone, Marble Work - Office - 76111 / Shop - 76121

MISCELLANEOUS PROFESSIONAL LIABILITY ELIGIBLE CLASSES

| | Advertising Agent |
|---------|---|
| | Auctioneers |
| and and | Barbers |
| | Beauticians and Cosmetologists |
| | Bookbinder |
| | Bookkeepers (no financial advice) |
| | Copy Shops |
| | Credit Bureaus |
| | Credit Monitoring Agency & Credit Reporting Agency |
| | Direct Mail/Display Advertising |
| | Florists |
| | Funeral Directors |
| | Interior Decorator |
| | Janitorial Services |
| | Kennel/Pet Instruction |
| | Manicurist |
| | Musical Instrument Repair/Tuning |
| | Optician/Optometrists |
| | Photographers |
| | Printers |
| | Property Manager (California insureds not eligible, other states may be excluded upon review) |
| | Real Estate Agents/Brokers (CA insureds not eligible, other states may be excluded upon review) |
| | Tailor |
| | Tax Preparers |
| | Transcriptionist |
| | Typing Services |
| | Veterinarians |
| | |

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FREDERICK MUTUAL SECURE® BOP ENHANCEMENTS

| Property Coverage | Base Form | Secure Plus® Endorsement | Secure Advantage® Endorsement |
|--|-----------|-----------------------------|-------------------------------------|
| Accounts Receivable | \$10,000 | \$50,000 | \$100,000 |
| Appurtenant Structures* | N/A | \$25,000 | \$50,000 |
| BPP Premises Boundary | 100 feet | 500 feet | 1,000 feet |
| Brands & Labels | N/A | Included | Included |
| Building Glass | N/A | \$10,000 | \$25,000 |
| Bus. Income - Dependent Properties | \$5,000 | \$25,000 | \$50,000 |
| Bus. Income - Dependent Properties begins [] hours after the time of direct physical loss | 72 | 48 | 24 |
| Bus. Income & Extra Expense - Newly Acquired | N/A | \$100,000 | \$250,000 |
| Business Income - Ordinary Payroll | 60 days | 90 days | 120 days |
| Business Personal Property in Portable Storage Units | \$10,000 | \$25,000 | \$50,000 |
| Business Personal Property Automatic Seasonal Increase | N/A | 20% | 30% |
| Civil Authority coverage begins [] hours after the time of the first action | 72 | 48 | 24 |
| Electronic Data | \$10,000 | \$25,000 | \$50,000 |
| Employee Dishonesty | N/A | \$15,000 | \$20,000 |
| Expediting Expenses | N/A | \$5,000 | \$10,000 |
| Fine Arts | N/A | \$15,000 | \$25,000 |
| Fire Department Service Charge | \$2,500 | \$10,000 | \$15,000 |
| Fire Extinguisher System Recharge | \$5,000 | Actual Loss | Actual Loss |
| Food Contamination | N/A | \$15,000 | \$25,000 |
| Forgery & Alteration | \$2,500 | \$15,000 | \$25,000 |
| Furs (Theft) | \$2,500 | \$5,000 | \$10,000 |
| Increased Cost of Construction | \$10,000 | \$100,000 | \$200,000 |
| Interruption of Computer Operations | \$10,000 | \$25,000 | \$50,000 |
| Jewelry (Theft) | \$2,500 | \$5,000 | \$5,000 |
| Money & Securities | N/A | \$15,000 | \$20,000 |
| Money Orders and Counterfeit Money | \$1,000 | \$5,000 | \$10,000 |
| Newly Acquired Buildings | \$250,000 | \$300,000 | \$500,000 |
| Newly Acquired Business Personal Property | \$100,000 | \$200,000 | \$300,000 |
| Newly Acquired Period of Coverage * Indicates Newly Added Coverages Effective 03/01/2023 | 30 days | 60 days | 90 days |

* Indicates Newly Added Coverages Effective 03/01/2023

FREDERICK MUTUAL SECURE® BOP ENHANCEMENTS

| Property Coverage | Base Form | Secure Plus® Endorsement | Secure Advantage® Endorsement |
|---|-----------------|-----------------------------|-------------------------------------|
| Outdoor Property (most we will pay/any one tree, shrub, plant) | \$2,500/\$1,000 | \$10,000/2,500 | \$15,000/\$2,500 |
| Outdoor Signs | N/A | \$10,000 | \$15,000 |
| Patterns/Dies/Molds (Theft) | \$2,500 | \$5,000 | \$10,000 |
| Personal Effects | \$2,500 | \$10,000 | \$15,000 |
| Personal Property Off Premises | \$10,000 | \$25,000 | \$50,000 |
| Pollutant Clean-up & Removal | \$10,000 | \$15,000 | \$25,000 |
| Reward Payment (leading to arrest & conviction and/or return of covered stolen property) | N/A | \$5,000 | \$10,000 |
| Salespersons Samples | N/A | \$2,500 | \$5,000 |
| Seasonal Increase | 25% | 35% | 50% |
| Selling Price Valuation | N/A | \$25,000 | \$50,000 |
| Tenant Move-Back Expenses | N/A | \$15,000 | \$25,000 |
| Valuable Papers | \$10,000 | \$25,000 | \$50,000 |
| Valuable Papers and Records | \$10,000 | \$25,000 | \$50,000 |
| Water Backup & Sump Overflow | N/A | \$25,000 | \$50,000 |

| Liability Coverage | Base Form | Secure Plus® Endorsement | Secure Advantage® Endorsement |
|---|-----------|-----------------------------|-------------------------------------|
| Bail Bonds | 250 | 1500 | 2500 |
| Loss of Earnings | \$250/day | \$1,500/day | \$2,500/day |
| Who is Insured - Newly Formed or Acquired | N/A | 90 days | 90 days |
| Per Location Aggregate | N/A | Included | Included |
| Primary and Non-Contributory | N/A | Included | Included |

This is a summary of policy enhancements applicable to all eligible classes of business offered by Frederick Mutual Insurance Company. The Secure® Advantage endorsement automatically attaches to all quotes. Coverage can be removed or replaced with an alternate enhancement endorsement.

FREDERICK MUTUAL SECURE® HOME MARYLAND & PENNSYLVANIA

FREDERICK MUTUAL SECURE® HOME COVERAGE HIGHLIGHTS

- Coverage for your owner-occupied home or condominium and protection for personal property and valuables
- 125% and150% Coverage A replacement cost options*
- Bundled and extension endorsements available for homes with Coverage A \$250,000 and greater
- Personal Injury Coverage Included
- » Home Systems Protection (equipment breakdown) included
- » \$10,000 Loss assessment coverage*
- » Additional coverage on collectibles, records, securities, and theft exposures of personal property included
- » Increased limits for damage to property of others*
- » Increased Fire Department and Lock replacement coverage
- » Additional business property coverages*
- » Coverage for trampolines that meet underwriting eligibility
- » 100-year-old homes and older are eligible if adequately updated
- » Trampolines and pool eligibility subject to underwriting guidelines

* Available by Endorsement

ADDITIONAL SECURE HOME COVERAGE OFFERINGS

- Comprehensive Home Cyber coverage available
- Service Line coverage available
- Inland Flood coverage available where eligible
- Wind/Hail and Hurricane deductible options for coastal risks
- For dwellings with less than a \$250,000 Coverage A limit the following endorsements will be made available for attachment in the quoting process: Additional Specified Dwelling Limit; Personal Property Replacement Cost; and Water Back-Up coverage with limits as low as \$5,000
- Matching of Undamaged Roof Surfacing and Matching of Undamaged Siding coverage available

PERSONAL UMBRELLA

Complement your Homeowners and Dwelling Fire Policy with a Personal Umbrella. Added security and liability protection for your home!

- » \$1,000,000 or \$2,000,000 limits available
- » World-wide Coverage for Personal Lines

and internet

» Extends over A rated Personal Auto Carriers

FREDERICK MUTUAL SECURE® HOME Additional coverage bundles Maryland & Pennsylvania

| Coverage Description | Secure [®] Home Plus FM SH ACP1 | Secure [®] Advantage FM SH ACP2 |
|--|---|--|
| Additional Replacement Cost Protection Coverage | 50% of Coverage A | 50% of Coverage A |
| Personal Property Replacement Cost Loss Settlement | Included | Included |
| Loss Assessment Coverage | \$10,000 | \$10,000 |
| Refrigerated Property Coverage | \$500 | \$500 |
| Personal Injury Coverage | Included | Included |
| Replacement Cost Loss Settlement for Certain Non-Building Structures on The Residence Premises | Not Included | Included |
| Reward Coverage | Not Included | \$2,500 |
| Business Records and Data Replacement Coverage | Not Included | \$15,000 On Premises / \$5,000 Away from Premises |
| Land Stabilization Coverage | Not Included | \$10,000 |
| Home Settlement Benefit | Not Included | Included |
| Ordinance or Law (10% of Coverage A included in base policy) | No Increase in coverage | 100% of Coverage A |
| Debris Removal (5% of covered damaged property limit included in base policy) | No Increase in coverage | 100% of covered damaged property limit |
| Tree Removal (\$1,000 maximum/\$500 per tree included in base policy) | No Increase in coverage | \$1,500 maximum / \$1,500 per tree |
| Trees, Shrubs and Other Plants (5% of Coverage A maximum/\$500 per item included in base policy) | No Increase in coverage | 10% of Coverage A maximum / \$1,000 per item |

FREDERICK MUTUAL SECURE® HOME EXTENSION ENDORSEMENTS MARYLAND & PENNSYLVANIA

| Coverage Description | Base Policy | Secure® Home 1843 FM SH HO 08 85 | Secure® Home Shield FM SH HO 08 86 | Secure® Home Loyalty FM SH HO 08 87 |
|---|---|---|--|--|
| Money, bank notes, coins, stored value cards | \$200 | \$250 | \$1,000 | \$2,000 |
| Securities, accounts passports, tickets, stamps | \$1,500 | \$1,500 | \$3,500 | \$5,000 |
| Comic books and trading cards | \$500 | \$1,000 | \$2,500 | \$5,000 |
| Collectibles, figurines, glassware, marble, porcelains, statuary | \$500 | \$1,000 | \$2,500 | \$5,000 |
| Theft of jewelry, watches, precious stones | \$1,500 | \$1,500 | \$3,000 | \$5,000 |
| Theft of furs | \$1,500 | \$1,500 | \$3,000 | \$5,000 |
| Theft of silverware, goldware, pewterware | \$2,500 | \$2,500 | \$5,000 | \$10,000 |
| Theft of firearms and related equipment | \$2,500 | \$2,500 | \$5,000 | \$10,000 |
| Theft of tools and their accessories | \$1,000 | \$2,500 | \$3,500 | \$5,000 |
| Theft of rugs, tapestries and wall hangings | \$1,000 | \$1,500 | \$2,500 | \$5,000 |
| Business property on/away from the residence premises | \$2,500 On Premises / \$1,500 Away from Premises | \$5,000 On Premises / \$2,000 Away from Premises | \$10,000 On Premises / \$5,000 Away from Premises | \$15,000 On Premises / \$5,000 Away from Premises |
| Trailers or semitrailers not used for watercraft | \$1,500 | \$1,500 | \$3,500 | \$5,000 |
| Media for use in a motor vehicle | \$250 | \$250 | \$1,000 | \$2,500 |
| Portable electronic equipment | \$1,500 | \$1,500 | \$3,500 | \$5,000 |
| Theft of cameras | \$2,500 | \$2,500 | \$3,500 | \$5,000 |
| Lock replacement | \$250 | \$250 | \$1,000 | \$1,500 |
| Credit Card, Fund Transfer, Forgery and Counterfeit Money | \$500 | \$1,000 | \$5,000 | \$10,000 |
| Fire Department Service Charge | \$500 | \$1,000 | \$2,000 | \$5,000 |
| Personal Records and Data Replacement | \$500 | \$1,500 | \$3,500 | \$5,000 |
| Damage To Property of Others | \$1,000 | \$1,000 | \$5,000 | \$10,000 |
| Watercraft of all types, including their trailers and equipment | \$1,500 | \$1,500 | \$1,500 | \$1,500 |

FREDERICK MUTUAL SECURE[®] HOME NORTH CAROLINA

FREDERICK MUTUAL SECURE® HOME COVERAGE HIGHLIGHTS

- 125% and 150% Coverage A Replacement Cost*
- » Increased limits for Damage to the Property of Others*
- » Frederick Mutual Secure[®] Home available coverage forms HO2, HO3, HO4, HO6, and HE7 (HO6 available in late 2023)

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- » 100-year-old homes eligible if adequately updated
- » Additional insureds endorsement for HO4
- » Trust Endorsement
- » Increased Loss Assessment Coverage*
- » Wind/Hail and Hurricane Deductibles subject to underwriting guidelines
- » Trampolines and swimming pools eligibility subject to underwriting guidelines

ADDITIONAL SECURE HOME COVERAGE OFFERINGS

- » Service Line coverage available
- » Home Systems Protection
- » Inland Flood coverage available where eligible
- » Comprehensive Home Cyber Coverage available
- Matching of Undamaged Roof Surfacing and Matching of Undamaged Siding coverage available

*Available by Endorsement

FREDERICK MUTUAL SECURE® HOME NC FORMS COMPARISON

| | COVERAGE | HO 00 03 | HE 00 07 | HE 00 07 + HE 32 20 | HE 00 07 + HE 32 21 | | |
|----|---|---------------------|--|---|--|--|--|
| | Coverage A - Loss Settlement | Replacement Cost | Guaranteed Replacement Cost- Unlimited | Guaranteed Replacement Cost - Unlimited | Guaranteed Replacement Cost- Unlimited | | |
| | Coverage A & B - Perils | Open | Open | Open | Open | | |
| 4 | Coverage B - Percentage of Coverage A | 10% | 10% | 10% | 10% | | |
| | Cash Out Settlement Option - Coverage A and Coverage B | Not Included | Not Included | Not Included | Not Included | | |
| | Coverage C - Percentage of Coverage A | 50% | 70% | 70% | 70% | | |
| 10 | Coverage C - Loss Settlement | ACV | Replacement Cost | Replacement Cost | Replacement Cost | | |
| | Coverage C - Perils | Named | Open | Open | Open | | |
| | Coverage D - Percentage due to Civil Authority | 14 Days | 30 Days | 30 Days | 30 Days | | |
| | Coverage D due to Power Outage | Not Included | 7 Days | 7 Days | 7 Days | | |
| - | Coverage D - Percentage of Coverage A | 20% | 20% | 20% | 20% | | |
| 1 | | 121 | | | | | |
| | | S | PECIAL LIMITS | | | | |
| | Money | \$200 | \$1,000 | \$1,000 | \$1,000 | | |
| 影响 | Securities | \$1,500 | \$5,500 | \$5,500 | \$5,500 | | |
| | Watercraft Including Trailers | \$1500 | \$1500 | \$2,500 | \$2,500 | | |
| | Trailers not used with Watercraft | \$1,500 | \$1,500 | \$3,500 | \$3,500 | | |
| | Theft of Jewelry | \$1,500 | \$5,500/\$1,500 | \$5,500/\$1,500 | \$5,500/\$1,500 | | |
| | Jewelry, Silver, Securities (if lost or stolen from a safe deposit box) | \$1,500 | \$5,500/\$1,500 | \$50,000 | \$50,000 | | |
| | Theft of Firearms | \$2,500 | \$10,000 | \$10,000 | \$10,000 | | |
| | Theft of Silverware | \$2,500 | \$10,000 | \$10,000 | \$10,000 | | |
| | Business Data | Not Covered | Not Covered | Not Covered | Unlimited Coverage | | |
| - | Breakage of crystal, china, porcelains, figurines, statuary, sculptures, mirrors, wine bottles, glassware, etc | Excluded | Excluded | Excluded | Excluded | | |
| | Business Property- On Premises | \$2,500 | \$2,500 | \$2,500 | \$5,000 | | |
| | Business Property - Off Premises | \$1,500 | \$1,500 | \$1,500 | \$1,500 | | |
| | Portable Electronic Equipment | \$1,500 | \$1,500 | \$1,500 | \$1,500 | | |
| | Antennas, Tapes, Wires, Records, Etc | \$250 | \$250 | \$250 | \$250 | | |

FREDERICK MUTUAL SECURE® HOME NC FORMS COMPARISON

| Blanket Property LimitNot AvailableNot AvailableNot AvailableClaims Expense\$250 per day\$250\$250\$250CollapseIncludedIncludedIncludedIncludedCredit Card/Electronic Fund Transfer\$500\$5000\$5,000\$5,000Damage to Property of Others\$1,500\$1,000\$1,500\$1,500\$2,000/\$1,000 Limit\$2,000/\$1,000 Limit\$2,000/\$1,000 LimitDeductible Waived (Not applicable to wind or hail losses)Not includedIf loss is over \$50,000 No deductible appliesIf loss is over \$50,000 No deductible appliesDirectors & Officers LiabilityExcludedExcludedExcludedExcludedElectronic Data Restoration- VirusOptional by EndorsementOptional by Endorsement | COVERAGE | HO 00 03 | HE 00 07 | HE 00 07 + HE 32 20 | HE 00 07 + HE 32 21 |
|--|--|---------------|---------------|------------------------|---------------------------|
| CollapseIncludedIncludedIncludedCredit Card/Electronic Fund Transfer\$500\$500\$5,000\$5,000Damage to Property of Others\$1,500\$1,000\$1,500\$1,500Debris Removal Trees-Wind, Hail, Ice & Snow\$1,000/\$51,000 Limit\$2,000/\$1,000 Limit\$2,000/\$1,000 Limit\$2,000/\$1,000 LimitDeductible Waived (Not applicable to wind or hail losses)Not includedIf loss is over \$50,000 No deductible applies\$50,000 No deductible applies\$50,000 No deductible appliesDirectors & Officers LiabilityExcludedExcludedExcludedExcludedEatrhquake- Coverage CExcludedCoveredCoveredCoveredElectronic Data Restoration- | Blanket Property Limit | Not Available | Not Available | Not Available | Not Available |
| Credit Card/Electronic Fund Transfer\$500\$500\$5,000\$5,000Damage to Property of Others\$1,500\$1,000\$1,500\$1,500\$1,500Debris Removal Trees-Wind, Hail, Lee & Snow\$1,000/\$500 Limit Per Tree\$2,000/\$1,000 Limit\$2,000/\$1,000 Limit\$2,000/\$1,000 Limit\$2,000/\$1,000 LimitDeductible Waived (Not applicable to wind or hail losses)Not includedIf loss is over \$50,000 No deductible applies\$1,500\$2,000 No deductible appliesDirectors & Officers LiabilityExcludedExcludedExcludedExcludedEarthquake-Coverage CExcludedCoveredCoveredCoveredElectronic Data Restoration - Coverd Loss (fire, wind, hail, etc.)\$1,500\$5,500\$5,500\$5,500Employer's Liability Coverage for Bodily Injury due to Residential Employee (Deen not include discrimination, wrongful termination or harassment)ExcludedExcludedExcludedFire Department Service Charge\$500\$1,000\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedNot IncludedFires Zer Weight or Ice or Snow to Permanent DockIncludedIncludedIncludedNot IncludedGassIncludedIncludedNot IncludedNot IncludedNot IncludedFiree Evended Coverage\$5,000\$5,000\$5,000\$5,000Fire Evended ChargesIncludedNot IncludedNot IncludedFire Evended Charge\$5,000\$1,000< | Claims Expense | \$250 per day | \$250 | \$250 | \$250 |
| Damage to Property of Others\$1,500\$1,000\$1,500\$1,500Debris Removal Trees- Wind, Hail, Ice & Snow\$1,000/\$500 Limit Per Tree\$2,000/\$1,000 Limit Per Tree\$2,000,No deductible appliesDirectors & Officers LiabilityExcludedExcludedExcludedExcludedEarthquake- Coverage CExcludedCoveredCoveredCoveredElectronic Data Restoration- UsrusOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementElectronic Data Restoration - Covered Loss (fire, wind, hail, etc.)S1,500\$5,500\$5,500\$5,500Employer's Liability Coverage for Bodily Injury due to Residential Employee (Does not include discrimination, wrongful termination or harassment)Optional by EndorsementOptional by EndorsementOptional by EndorsementFire Department Service Charge\$50,00\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or Replace RestareNot IncludedNot IncludedNot IncludedFire Department Service ChargeS5,000\$5,000\$5,000\$5,000Fire Extinguisher - Recharge or Replace RestareNot IncludedNot IncludedNot Included <t< td=""><td>Collapse</td><td>Included</td><td>Included</td><td>Included</td><td>Included</td></t<> | Collapse | Included | Included | Included | Included |
| Debris Removal Trees - Wind, Hail, Ice & Snow\$1,000/\$500 Limit Per Tree\$2,000/\$1,000 Limit Per Tree\$2,000/\$1,000 Limit Per Tree\$2,000/\$1,000 Limit Limit Per TreeDeductible Waived (Not applicable to wind or hail losses)Not includedIf loss is over \$50,000 No deductible applies\$10 sos is over \$50,000 No deductible applies\$2,000/\$1,000 Limit Present \$50,000 No deductible applies\$2,000/\$1,000\$1,000\$1,000\$1,000\$1,000 <t< td=""><td>Credit Card/Electronic Fund Transfer</td><td>\$500</td><td>\$500</td><td>\$5,000</td><td>\$5,000</td></t<> | Credit Card/Electronic Fund Transfer | \$500 | \$500 | \$5,000 | \$5,000 |
| SnowLimit Per TreePer TreePer TreeIter TreeDeductible Waived (Not applicable to wind or hail losses)Not includedIf loss is over \$50,000 No deductible appliesIf loss is over \$50,000 No deductibleElectronic Data Restoration - CoverageS1,500S5,500S5,500S5,500S5,500S5,500Employer's Liability Coverage for Bodily Injury due to Residential Employee (Dot EndorsementS5,000S1,000S1,000 | Damage to Property of Others | \$1,500 | \$1,000 | \$1,500 | \$1,500 |
| applicable to wind or hail losses)S50,000 No deductible applies\$50,000 No <br< td=""><td></td><td></td><td></td><td></td><td></td></br<> | | | | | |
| Earthquake- Coverage CExcludedCoveredCoveredCoveredElectronic Data Restoration- VirusOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementElectronic Data Restoration - Covered\$1,500\$5,500\$5,500\$5,500Employer's Liability Coverage for Bodily Injury due to Residential Employee (Does not include discrimination, wrongful termination or harassment)ExcludedExcludedExcludedEquipment BreakdownOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementFire Department Service Charge\$500\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedGalasIncludedIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000\$5,000Grave Markers\$5,000\$5,000\$5,000\$5,000\$0,000Identity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by <b< td=""><td>•</td><td>Not included</td><td>\$50,000 No</td><td>\$50,000 No</td><td>\$50,000 No deductible</td></b<> | • | Not included | \$50,000 No | \$50,000 No | \$50,000 No deductible |
| Electronic Data Restoration- VirusOptional by EndorsementOptional by EndorsementOptional by | Directors & Officers Liability | Excluded | Excluded | Excluded | Excluded |
| VirusEndorsementEndorsementEndorsementEndorsementElectronic Data Restoration - Covered Loss (fire, wind, hail, etc.)\$1,500\$5,500\$5,500\$5,500Employer's Liability Coverage for Bodily Injury due to Residential Employee (Does not include discrimination, wrongful termination or harassment)ExcludedExcludedExcludedExcludedCoptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementFire Department Service Charge\$500\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedGassIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000Grave MarkersOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcluded | Earthquake- Coverage C | Excluded | Covered | Covered | Covered |
| Loss (fire, wind, hail, etc.)Image: Constraint of the second | | | | | |
| Injury due to Residential Employee (Does not include discrimination, wrongful termination or harassment)Optional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementEquipment BreakdownOptional stow EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementFire Department Service Charge\$500\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedFreeze or Weight or Ice or Snow to Permanent DockExcludedExcludedExcludedGlassIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcludedExcluded | | \$1,500 | \$5,500 | \$5,500 | \$5,500 |
| EndorsementEndorsementEndorsementEndorsementFire Department Service Charge\$500\$1,000\$1,000\$1,000Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedNot IncludedFreeze or Weight or Ice or Snow to Permanent DockExcludedExcludedExcludedExcludedExcludedGlassIncludedIncludedIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementExcludedExcludedExc | Injury due to Residential Employee (Does not include discrimination, wrongful | Excluded | Excluded | Excluded | Excluded |
| Fire Extinguisher - Recharge or ReplaceNot IncludedNot IncludedNot IncludedFreeze or Weight or Ice or Snow to Permanent DockExcludedExcludedExcludedExcludedGlassIncludedIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by | Equipment Breakdown | | | | |
| Freeze or Weight or Ice or Snow to Permanent DockExcludedExcludedExcludedExcludedGlassIncludedIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementEndorsementLand StabilizationExcludedExcludedExcludedExcludedExcluded | Fire Department Service Charge | \$500 | \$1,000 | \$1,000 | \$1,000 |
| Permanent DockIncludedIncludedIncludedGlassIncludedIncludedIncludedIncludedGolf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcludedExcluded | Fire Extinguisher - Recharge or Replace | Not Included | Not Included | Not Included | Not Included |
| Golf Cart - Physical Loss CoverageNot IncludedNot IncludedNot IncludedNot IncludedGrave Markers\$5,000\$5,000\$5,000\$5,000Green Upgrade CoverageNot IncludedNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcludedExcluded | | Excluded | Excluded | Excluded | Excluded |
| CoverageImage: Coverage< | Glass | Included | Included | Included | Included |
| Green Upgrade CoverageNot IncludedNot IncludedNot IncludedNot IncludedIdentity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcluded | | Not Included | Not Included | Not Included | Not Included |
| Identity Fraud ProtectionOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcluded | Grave Markers | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| EndorsementEndorsementEndorsementEndorsementIncidental BusinessOptional by EndorsementOptional by EndorsementOptional by EndorsementOptional by EndorsementLand StabilizationExcludedExcludedExcludedExcluded | Green Upgrade Coverage | Not Included | Not Included | Not Included | Not Included |
| EndorsementEndorsementEndorsementEndorsementLand StabilizationExcludedExcludedExcluded | Identity Fraud Protection | | | | |
| | Incidental Business | | | | |
| Landlord's Furnishing \$2,500 \$2,500 \$2,500 \$2,500 | Land Stabilization | Excluded | Excluded | Excluded | Excluded |
| | Landlord's Furnishing | \$2,500 | \$2,500 | \$2,500 | \$2,500 |

FREDERICK MUTUAL SECURE® HOME NC FORMS COMPARISON

| COVERAGE | HO 00 03 | HE 00 07 | HE 00 07 + HE 32 20 | HE 00 07 + HE 32 21 |
|---|---|---|---|---|
| Limited Fungi, Wet or Dry Rot | \$5,000 - Section I, Excluded Section II |
| Lock Replacement | Not Included | Not Included | \$500 | \$500 |
| Lock Assessment - Section 1 | \$1,000 | \$1,000 | \$1,000 | \$5,000 |
| Lock Assessment - Section II | \$1,000 | \$1,000 | \$1,000 | \$5,000 |
| Loss Caused by Domestic Animal | Excluded | Excluded | Excluded | Excluded |
| Mortgage Acquisition Expense | Not Included | Not Included | Not Included | Current Primary Mortgage Expense |
| Off Premise Power Failure | Excluded | Excluded | Excluded | Excluded |
| Ordinance or Law | 10% of Coverage A | Covered | Covered | Covered |
| Personal Injury | Optional by Endorsement | Covered | Covered | Covered |
| Personal Property located in Self-Storage Facility | 10% of Coverage C or \$1,000 | 10% of Coverage C or \$1,000 | 10% of Coverage C or \$5,000 | 10% of Coverage C or \$5,000 |
| Pet Injury Coverage | Excluded | Excluded | Excluded | Excluded |
| Property at Another Residence | 10% of Coverage C or \$1,000 | Coverage C or \$1,000 | Coverage C or \$10,000 | Coverage C or \$10,000 |
| Property Removal | 30 Days | 30 Days | 90 Days | 90 Days |
| Reasonable Repairs | No Specific Limit | 1% of Coverage A or \$3,000 | 1% of Coverage A or \$3,000 | 1% of Coverage A or \$3,000 |
| Refrigerated Property | Optional Endorsement HO 04 98 05 11 | \$500 | \$500 | \$500 |
| Reward for Return of Stolen Property | Not Covered | Not Covered | Not Covered | \$5,000 |
| Reward for Arson Conviction | Not Covered | Not Covered | Not Covered | \$2,500 |
| Trees - Fire, Lightning, Vandalism Per Tree | 5% of Coverage A, \$500 max per tree | 5% of Coverage A, \$1,000 max per tree | 5% of Coverage A, \$1,000 max per tree | 5% of Coverage A, \$1,000 max per tree |
| Tree Replacement - Wind, Hail, Weight of Ice or Snow | Not Available | Not available | Not available | Not available |
| Utility Line Protection | Not Available | Not available | Not available | Not available |
| Vehicles that Service a Residence | Covered | Covered | Covered | Covered |
| Water Backup of Sewers or Drains | Optional by Endorsement HO 04 84 | Optional by Endorsement HO 04 84 | Optional by Endorsement HO 04 84 | \$50,000 Included |
| Watercraft Liability - Owned Outboard | 25 Horsepower | 25 Horsepower | 50 Horsepower | 50 Horsepower |
| Witness Reimbursement | Not included | Not Included | Not Included | \$250 per day for loss of earning, \$50 per day for expenses, 3,000 aggregate limit |

FREDERICK MUTUAL SECURE® HOME VIRGINIA

FREDERICK MUTUAL SECURE® HOME COVERAGE HIGHLIGHTS

- » Coverage for your owner-occupied home or condominium and protection for personal property and valuables
- » 125% and 150% Coverage A additional replacement cost*
- Bundled and extension endorsements available for homes with Coverage A \$250,000 and greater
- » Personal Injury coverage*
- » Home Systems Protection (equipment breakdown) included
- » \$10,000 Loss Assessment coverage available by endorsement
- » Additional coverage on collectibles, records, securities, and theft exposures of personal property*
- » Increased limits for damage to property of others*
- » Increased Fire Department service charge limits*
- » Additional business property coverages*
- » Trampolines and swimming pools elgibility subject to underwriting guidelines
- » 100-year-old homes and older are eligible if adequately updated

*Available by Endorsement

ADDITIONAL SECURE® HOME COVERAGE OFFERINGS

- » Comprehensive Home Cyber coverage available
- » Service Line coverage available

- Inland Flood coverage available where eligible
- Wind/Hail and Hurricane deductible options available for coastal risks
- For dwellings with less than a \$250,000 Coverage A limit the following endorsements will be made available for attachment in the quoting process: Additional Specified Dwelling Limit; Personal Property Replacement Cost; and Water Back-Up coverage with limits as low as \$5,000
- Matching of Undamaged Roof Surfacing and Matching of Undamaged Siding coverage available

PERSONAL UMBRELLA

Complement your Homeowners and Dwelling Fire Policy with a Personal Umbrella. Added security and liability protection for your home!

- » \$1,000,000 / \$2,000,000 limits Personal Lines
- » World-wide Coverage for Personal Lines
- » Extends over A rated Personal Auto Carriers

FREDERICK MUTUAL SECURE® HOME Additional coverage bundles VIRGINIA

| Coverage Description *Not included on base policy form | Secure [®] Home Plus FM SH ACP1 | Secure [®] Advantage FM SH ACP2 |
|--|---|--|
| Additional Replacement Cost Protection Coverage* | 50% of Coverage A | 50% of Coverage A |
| Personal Property Replacement Cost Loss Settlement* | Included | Included |
| Loss Assessment Coverage* (\$1,000 limit included in base policy form) | \$10,000 | \$10,000 |
| Refrigerated Property Coverage* | \$500 | \$500 |
| Personal Injury Coverage* | Included | Included |
| Replacement Cost Loss Settlement for certain non-building structures on the residence premises | Not Included | Included |
| Reward Coverage | Not Included | \$2,500 |
| Business Records and Data Replacement Coverage | Not Included | \$15,000 On Premises/ \$5,000 Away from Premises |
| Land Stabilization Coverage* | Not Included | \$10,000 |
| Home Settlement Benefit* | Not Included | Included |
| Ordinance or Law* | Not included | 100% of Coverage A |
| Debris Removal (5% of covered damaged property limit included in base policy form) | No Increase to base form coverage | 100% of Covered Damaged Property Limit |
| Tree Removal (\$500 tree included in base policy form) | No Increase to base form coverage | \$1,500 maximum / \$1,500 per tree |
| Trees, Shrubs, and Other Plants (5% of Coverage A max/\$500 per item) | No increase to base form coverage | 10% of limit liability/ \$1,000 max per plant |

FREDERICK MUTUAL SECURE® HOME EXTENSION ENDORSEMENTS VIRGINIA

| Coverage Description | Base Policy | Secure [®] Home 1843 FM SH HO 08 85 | Secure [®] Home Shield FM SH HO 08 86 | Secure [®] Home Loyalty FM SH HO 08 87 |
|--|-------------|---|---|--|
| Money, bank notes, bullion, gold other than goldware, silver other than silverware, platinum other than platinumware and coins | \$200 | \$250 | \$1,000 | \$2,000 |
| Securities, accounts, deeds, evidence of debt, letters of credit, notes other than bank notes, manuscripts, passports, tickets, stamps | \$1,000 | \$1,500 | \$3,500 | \$5,000 |
| Watercraft of all types, including their trailers, furnishings, equipment, and outboard engines or motors | \$1,000 | \$1,500 | \$1500 | \$1500 |
| Theft of jewelry, watches, precious stones and semi-precious stones | \$1,500 | \$1,500 | \$3,000 | \$5,000 |
| Theft of firearms and related equipment | \$2,000 | \$2,500 | \$5,000 | \$10,000 |
| Electronic apparatus while in or upon a motor vehicle, on/away from premises | \$1,000 | \$1,500 | \$3,500 | \$5,000 |

FREDERICK MUTUAL SECURE[®] HOME OPTIONAL ENDORSEMENTS

INLAND FLOOD

Flood is the number one most frequently occurring natural disaster in the United States according to FEMA. It has impacted homeowners in every state in low-to-moderate risk areas. Often, homeowners are uninsured against serious losses and left with expensive repair costs. Inland Flood covers losses to home and personal property in the event of a flood.

COVERAGE HIGHLIGHTS

- » Coverage includes damage to: residence and certain other structures (e.g. shed, pool house)
- Personal property, including in a basement or sunken room (sub-limits may apply)
- » Loss of use (sub-limits may apply)
- » Property the policyholder moves to safety (first 30 days)
- » Debris removal
- \$250 sub-limit for towing charges to move a covered mobile home in danger from a flood occurrence

FREDERICK MUTUAL SECURE® HOME OPTIONAL ENDORSEMENTS

SERVICE LINE PROTECTION

Homeowners today rely on many underground service lines connected to their homes (e.g., sewer and water lines). Service Line Coverage offers protection that goes beyond standard homeowners' policies and utility service contracts. Service line coverage protects homeowners from costly repairs.

LOBAL IS

COVERAGE HIGHLIGHTS

- Property Damage: Physical loss or damage to covered service line that is the direct result of a "service line failure"
- Environmental Safety and Efficiency Condition: Provides additional costs to replace damaged property with materials that are better for the environment, safer for people or more energy or water efficient than the materials being replaced. Up to 150% of the cost of replacement with like kind and quality is covered
- Excavation Costs: Reasonable and necessary costs that are required to excavate to gain access to repair or replace the damaged "covered service line"
- Expediting Expenses: Extra costs to make temporary repairs and expedite permanent repairs or replacement
- Loss of Use: Coverage for additional living expenses and fair rental value Outdoor Property: Costs to pay for damaged outdoor property, including but not limited to trees, shrubs, plants, lawns, walkways and driveways. Property must be damaged as the result of a service line failure or during the excavation of covered service lines

FREDERICK MUTUAL SECURE® HOME OPTIONAL ENDORSEMENTS

HOME CYBER

Home Cyber Protection Coverage includes coverage for cyber-attacks; cyber-extortion (restores data on devices); identity recovery; and online fraud. Privacy and security are major concerns for homeowners and renters due to the increased number of connected devices. Through malware attacks, identity theft, and cyber-extortion, criminals can steal an individual's identity and commit fraud threatening homeowners and renters with significant financial losses.

COVERAGE HIGHLIGHTS

CYBER ATTACK

- » Data Recovery Costs: Cost of a professional firm hired to replace electronic data that has been lost or corrupted
- System Restoration Costs: Cost of a professional firm to restore the computing or connected home device to its level of functionality before the cyber attack. This includes the replacement or reinstallation of software programs, removal of malicious code and the reconfiguration of the device or system

CYBER EXTORTION

- » Professional assistance from a subject matter expert for advice and consultation on how to best respond to a threat
- » Cyber extortion response costs: Payment as directed to the extortion threat, when payment is approved in advance and incurred as the direct result of a cyber extortion event

IDENTITY RECOVERY

- Costs Coverage: Reasonable and necessary identity theft costs, such as legal fees, notary fees and credit bureau reports approved by the insurance company in connection with specific legal proceedings
- » Case Management Service: Provide services of an identity recovery case manager to respond to identity theft

ONLINE FRAUD

» The direct financial loss to an insured as the result of a fraud event involving a computing or connected home device including but not limited to identity theft, unauthorized use of a card, card number, or account number in an insured's name, or forgery of a check



FREDERICK MUTUAL SECURE® HOME OPTIONAL ENDORSEMENTS

HOME SYSTEMS PROTECTION

Home Systems Protection is an enhancement endorsement designed to cover the breakdown of home equipment (i.e. HVAC systems; dishwasher mechanical failure, etc.) and sensitive technology (i.e. smart houses; bluetooth enabled home equipment, etc.). These types of losses can cause a homeowner thousands of dollars to repair or replace.

COVERAGE HIGHLIGHTS

- » Damage to Covered Home Equipment: Direct physical damage, including electronic circuitry impairment to covered home equipment that occurs on or off the residence premises
- » Environmental Safety and Efficiency Condition: Additional cost to replace damaged property with equipment that is better for the environment, safer for people or more energy or water efficient than the equipment being replaced. Up to 150% of the cost of replacement with like kind and quality is covered. These additional costs are only provided when replacement is necessary or required
- » Spoilage: Physical damage due to spoilage that is the result of a home system breakdown of refrigerated property. Any necessary expenses the insured incurs to reduce the amount of loss under this coverage to the extent that they do not exceed the amount of loss that otherwise would have been payable under this coverage
- » Loss of Use: Coverage for Additional Living Expense and Fair Rental Value is extended to the coverage provided by this endorsement.
- » Expediting Expenses: Reasonable extra costs to make temporary repairs and expedite permanent repairs or replacement
- » Green: Additional cost to repair or replace damaged property using equipment, materials and service firms required or recommended by a recognized environmental standards program
- » Cost to dispose of damaged property or equipment, if practicable, through a recycling process and flush out reconstructed space with up to 100% outside air using filtration media
- » Cost to reinstate the environmental certification or replace it with an equivalent certification
- » Cost of an engineer, authorized by a recognized environmental standards program, to oversee the repair or replacement of the damaged covered property
- » Pollutant Cleanup and Removal: Provides for the additional cost to clean up or dispose of "pollutants" that are the direct result of a "home system breakdown"

FREDERICK MUTUAL SECURE® PROPERTY MARYLAND & PENNSYLVANIA

FREDERICK MUTUAL SECURE® PROPERTY (DF) HIGHLIGHTS

Target Market:

- » 1 4 family dwellings
- » Protection Class 7 or better
- » LLC's and Trusts are eligible subject to underwriting guidelines
- » Minimum of 6 month lease required for rented properties
- » Tenants are required to carry a Renter's Insurance policy
- » Dwellings less than 100 years old

Notable Dwelling Fire Policy Endorsement Highlights:

- » Home Systems Protection \$50,000
- » Service Line Coverage \$10,000
- » Inflation Factor Included
- » Inland Flood Coverage available where eligible
- » Coverage for Trees, Shrubs and Other Plants available
- » Sinkhole Collapse Coverage available
- » Windstorm/Hail Percentage Deductibles for coastal risks

Included Coverage Highlight:

» Liability & Medical Payments

FREDERICK MUTUAL SECURE® PROPERTY MARYLAND OFFERINGS

- » LLC's and Trusts are eligible subject to underwriting guidelines. A supplemental questionnaire may be required to obtain the necessary information to determine eligibility.
- » A minimum of a written six-month lease is required for tenant occupied properties.
- » Tenants are required to maintain a renter's insurance policy with a minimum \$300,000 liability limit and adequate property limits to cover the tenant's personal effects.
- » All properties are inspected and the property owner will be required to comply with critical recommendations to maintain coverage. The expectation is that the property is well maintained and in good or better condition.
- » Flat roofs are eligible for a DP 2 form subject to verification that the roof has been resurfaced within ten years or replaced within the past fifteen years of the date coverage is bound.
- » The e2Value Replacement Cost Estimator is integrated into the rating process. A Replacement Cost Estimator from another recognized vendor may be accepted in the event there is a valuation discrepancy. All dwellings must be insured for at least 90% of the valuation calculated by the accepted Replacement Cost Estimator.
- » Dwellings with a Year of Construction (YOC) that is greater than 100 years prior to the effective date of coverage are eligible subject to underwriting verification of adequate updates. A completed supplemental questionnaire will be required to obtain the necessary information related to the property updates.
- » Dwellings located in Maryland where the Year of Construction (YOC) is prior to 1978 must be registered with the State of Maryland Department of Environment (DER). A copy of the Lead Free inspection certificate is required to bind coverage.
- » Incidental farming operations are eligible subject to underwriting guidelines. A completed supplemental questionnaire will be required to obtain the necessary information to determine eligibility.
- » The owner or property manager of rented properties must reside within 50 miles of the insured property. Third party property managers must be professional organizations and there must be a written contract in place. Third party property managers should be added to the policy as an Additional Insured for liability.
- » A canine liability exclusion is automatically attached to all policies where the property is tenant occupied. The canine liability exclusion applies to the tenant.